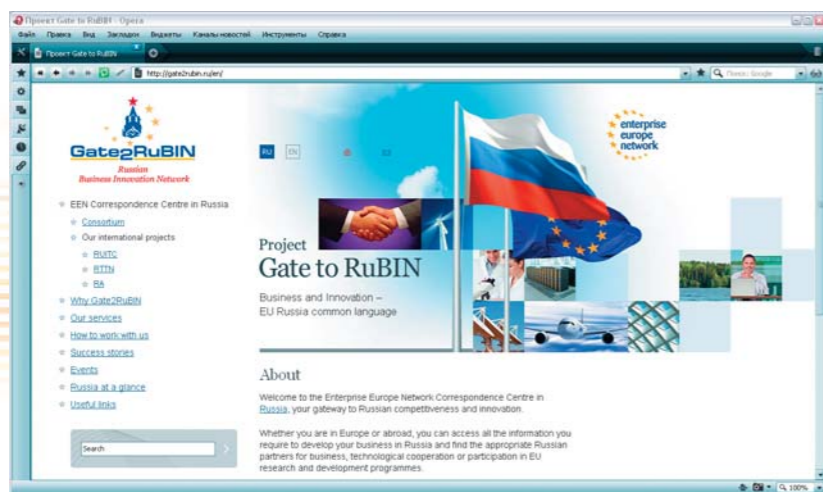


For more information, please visit our Web site



<http://gate2rubin.ru/en/>

Бизнес и инновации –
общий язык России и Европы

EEN – Gate2RuBIN: speaking the language
of business across Europe and Russia



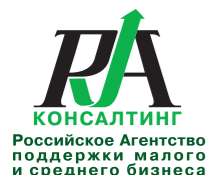
Business Support on Your Doorstep

Gate2RuBIN
Enterprise Europe Network Correspondence
Center in Russia

WHO WE ARE

Enterprise Europe Network Correspondence Center in Russia is operated by a consortium of the 3 qualified national level organizations. **In addition** to providing **direct services to Russian and international businesses**, they use the privilege of being the hosts/coordinators of the national networks. By integrating **the best regional members** of their networks into the EEN activities, the consortium partners provide you with a direct access through the Gate – consortium – to the business opportunities almost **in each region of Russia**, covering a huge territory.

The Russian Agency for Small and Medium Enterprises Support



is one of the leading consulting companies of Russia working in sphere of support and development of small and medium business. It was set up in 1992 under the initiative of the Government of the Russian Federation. The Russian Agency staffs render a wide spectrum of certified services for Russian SMEs and to foreign entrepreneurs in the area of quality management, legal advice, complete cycle of market research within Russia, business planning and training services on various fields of the business environment. The Agency's client database holds a seamless record of all its approximately 3 000 client companies.

The Russian Agency has created the SIORA network of over 50 local business support agencies in Russian regions in 1997. Today the Business Network SIORA provides access to various business information and services of Agency on the whole territory of Russia. The Russian Agency has a wide experience in partner search for SMEs from different countries and various spheres of business. RA has organized many business missions and B2B meeting for state bodies' delegations as well as for enterprises.

<http://www.siora.ru/en>

The Russian Technology Transfer Network (RTTN)



is the greatest network of Russia. It involves over 1 400 Russian companies, R&D organisations and universities, helping them to transform their technology requests and offers into real technological partnerships and innovative businesses. RTTN is a non-profit partnership, founded in 2002. It represents over 60 innovation and technology transfer centres covering most of Russia.

The main objectives of the member centres are:

- identification and exchange of information about the requested and offered technologies,
- search of partners in Russia or EU countries,
- assistance in establishing and developing contacts, including negotiations and consulting services.

<http://www.rtt.ru/eng>

The Russian Union of Innovation Technology Centres (RUITC)



was established in 2000 in order to support the development of Innovation Technology Centres (ITCs) of Russia. RUITC network links 31 Russian ITCs; they have about 2000 client companies, R&D organisations and universities in many regions of Russia. The main RUITC's objectives are: creation of information environment for efficient ITC communication, legal support and improvement of legislative basis of the ITCs' operation, attraction of federal and regional funding to support the ITCs' operation.

RUITC members' activities include: bringing the innovative developments to market products, creation of start-ups, attraction of federal and regional funding to support these activities. RUITC's main services are: consulting on creation of a technological business, legal and patent support, trainings and business planning for start-ups.

<http://eng.unitc.ru/>

WHAT WE CAN DO TOGETHER

Gate2RuBIN partners act as a bridge between Russia and EU businesses providing services to create partnerships in terms of:

- Business development (B2B);
- Transnational Technology Transfer (TTT);
- Research cooperation (R&D).



The support provided by the Gate2RuBIN team includes the following groups of services:

Consulting on access to Russian market:

- custom legislation and regulation;
- taxes;
- common legislation issues of making business in Russia for foreign companies;
- opportunities/needs of Russian regional markets;
- access to relevant sources of marketing information.

Business to Business cooperation services

include matchmaking search among Russian companies in accordance with EU and other countries' business requests for cooperation in various forms: joint ventures, distribution, trade, etc.

Technology and Knowledge Transfer services

include assistance in searching Russian partners – industrial technology developers or researchers – for establishing a win-win technological cooperation. Via networking, we have access to 450 Russian R&D institutes and universities and over 1500 innovation companies. Also, we promote the Russian technological offers and requests via the EEN database.

Partnerships for FP7 projects:

searching for Russian R&D competences to enrich international FP7 consortia. We assist in both ways: looking for Russian competences relevant to EU requests and promoting project ideas of Russian teams. These services are provided in cooperation with Russian FP7 National Contact Points.



EEN Correspondence centre in Russia works with foreign SMEs, R&D organisations and universities via the partner centres of the Enterprise Europe Network. Therefore, in order to benefit from our support, we recommend you to contact your local Enterprise Europe Network centre.